# ALL OUR KIN, INC.

Financial Statements For the Year Ended December 31, 2015

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#### KIRCALDIE, RANDALL & MCNAB LLC

CERTIFIED PUBLIC ACCOUNTANTS
NORTH HAVEN, CONNECTICUT 06473

#### INDEPENDENT AUDITOR'S REPORT

To the Board of Directors All Our Kin, Inc. New Haven, Connecticut

#### **Report on the Financial Statements**

We have audited the accompanying financial statements of All Our Kin, Inc., (a nonprofit organization) which comprise the statement of financial position as of December 31, 2015, and the related statements of activities and changes in net assets, functional expenses and cash flows for the year then ended, and the related notes to the financial statements.

## Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

#### **Auditor's Responsibility**

Our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audit in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgement, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

## **Opinion**

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of All Our Kin, Inc., as of December 31, 2015, and the results of its operations and changes in fund balances for the year then ended in conformity with accounting principles generally accepted in the United States of America.

North Haven, Connecticut

Kircaldie Randell. Mc Nab LLC

June 15, 2016

# ALL OUR KIN, INC. STATEMENT OF FINANCIAL POSITION DECEMBER 31, 2015

#### **ASSETS:**

| Current assets:                |               |
|--------------------------------|---------------|
| Cash                           | \$<br>685,078 |
| Accounts receivable            | 107,165       |
| Advances receivable            | 4,430         |
| Loans receivable               | 21,936        |
| Prepaid expenses               | 3,113         |
| Total current assets           | \$<br>821,722 |
| Furniture & fixtures           | \$<br>28,346  |
| Other assets:                  |               |
| Deposits                       | \$<br>17,163  |
| Total assets                   | \$<br>867,231 |
| LIABILITIES:                   |               |
| Current liabilities:           |               |
| Accounts payable               | \$<br>17,911  |
| Accrued payroll taxes          | 3,974         |
| Total current liabilities      | \$<br>21,885  |
| Long-term liabilities:         |               |
| Loan funds                     | \$<br>40,000  |
| Total liabilities              | \$<br>61,885  |
| NET ASSETS:                    |               |
| Net assets - unrestricted      | \$<br>805,346 |
| Total liabilities & net assets | \$<br>867,231 |

# ALL OUR KIN, INC. STATEMENT OF ACTIVITIES AND CHANGES IN NET ASSETS FOR THE YEAR ENDED DECEMBER 31, 2015

## **Support and Revenue**

| Grants                    | \$<br>371,017   |
|---------------------------|-----------------|
| Contributions             | 1,779,454       |
| Conferences               | 2,500           |
| Interest income           | 1,092           |
| Program services          | 5,116           |
| Miscellaneous             | 0               |
| Total support and revenue | \$<br>2,159,179 |

#### **Expenses**

| Program services  | \$              | 1,775,044                    |
|---|-----------------|------------------------------|
| Fundraising   |                 | 65,333                       |
| Management and general  |                 | 287,835                      |
| Total expenses  | \$              | 2,128,212                    |
| Excess support and revenue over expenses Net assets beginning - January 1, Net assets ending - December 31, | \$<br><u>\$</u> | 30,967<br>774,379<br>805,346 |

### ALL OUR KIN, INC. STATEMENT OF FUNCTIONAL EXPENSES FOR THE YEAR ENDED DECEMBER 31, 2015

|                         | Program Services | Fund<br>Raising | Management<br>& General | Total        |
|-------------------------|------------------|-----------------|-------------------------|--------------|
| Advertising             | \$ 0             | \$ 0            | \$ 0                    | \$ 0         |
| Dues & subscriptions    | 4,697            | 0               | 836                     | 5,533        |
| Child care EHS          | 196,229          | 0               | 0                       | 196,229      |
| Insurance               | 27,083           | 0               | 6,355                   | 33,438       |
| Meetings & conferences  | 71,065           | 3,304           | 9,353                   | 83,722       |
| Education materials     | 31,030           | 0               | 0                       | 31,030       |
| Payroll                 | 988,443          | 45,958          | 130,089                 | 1,164,490    |
| Payroll taxes           | 82,523           | 3,837           | 10,861                  | 97,221       |
| Benefits                | 35,016           | 0               | 63,807                  | 98,823       |
| Hiring costs            | 3,640            | 0               | 5,500                   | 9,140        |
| Rent                    | 81,606           | 3,794           | 10,740                  | 96,141       |
| Professional fees       | 30,588           | 1,725           | 3,723                   | 36,036       |
| Outside services        | 58,450           | 1,256           | 32,409                  | 92,115       |
| Office expenses         | 19,902           | 925             | 2,619                   | 23,447       |
| Supplies                | 5,076            | 236             | 668                     | 5,980        |
| Tool kit                | 11,678           | 0               | 0                       | 11,678       |
| Training                | 11,370           | 0               | 0                       | 11,370       |
| Travel                  | 40,428           | 948             | 1,395                   | 42,771       |
| Utilities               | 16,732           | 778             | 2,202                   | 19,712       |
| Telephone               | 9,915            | 461             | 1,305                   | 11,681       |
| Maintenance and repairs | 9,114            | 424             | 1,199                   | 10,737       |
| Copier                  | 7,287            | 339             | 959                     | 8,585        |
| Technology expenses     | 16,482           | 766             | 2,169                   | 19,418       |
| Stipends                | 4,190            | 0               | 0                       | 4,190        |
| Bank fees               | 4,219            | 196             | 555                     | 4,971        |
| Depreciation            | 8,279            | 385             | 1,090                   | 9,754        |
| Total                   | \$ 1,775,044     | \$ 65,333       | \$ 287,835              | \$ 2,128,212 |

## ALL OUR KIN, INC. STATEMENT OF CASH FLOWS FOR THE YEAR ENDED DECEMBER 31, 2015

| Cash Flows from Operating Activities:                  |    |          |
|--|----|----------|
| Excess support and revenue over expenses               | \$ | 30,967   |
| Depreciation expenses                                  |    | 9,754    |
| Adjustments to reconcile to net cash from operations   |    | •        |
| Increase (decrease) in accounts receivable             |    | (82,841) |
| Increase (decrease) in advances receivable             |    | (2,380)  |
| Increase (decrease) in prepaid expenses                |    | 5,913    |
| (Increase) decrease in accounts payable                |    | (4,481)  |
| (Increase) decrease in accrualed payroll taxes         |    | 2,271    |
| Net cash flows provided (used) by operating activities | \$ | (40,797) |
| Cash Flows from Investing Activities:                  |    |          |
| Purchace of furniture and fixtures                     | \$ | (6,766)  |
| Deposits   |    | (3,300)  |
| Loan receivable, net                                   |    | 8,907    |
| Net cash flows provided (used) by investing activities | \$ | (1,159)  |
| Cash Flows from Financing Activities:                  |    |          |
| Loan fund, net   | \$ | 0        |
| Net cash flows provided (used) by financing activities | \$ | 0        |
| Net increase (decrease) in cash                        | \$ | (41,956) |
| Cash - beginning of the year                           | Ψ  | 727,034  |
| Cash - end of year                                     | \$ | 685,078  |
| Supplemental Disclosure of Cash Flows Information      |    |          |
| Interest paid  | \$ | 0        |
| Income taxes paid                                      | \$ | 0        |

#### Note 1 – Summary of Significant Accounting Policies

#### **Organization**

All Our Kin, Inc., is a non-stock, not-for-profit corporation organized in Connecticut to provide high-quality early care and education for all children, in the New Haven and Bridgeport, Connecticut area, and is expanding its programs as needed to other communities in Connecticut. The organization runs its operations out of leased space in New Haven, Bridgeport and Stamford, Connecticut.

#### **Use of Estimates**

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

#### **Basis of Accounting**

The financial statements of the Organization have been prepared on the accrual basis. Under the accrual basis of accounting, revenues are recorded as earned and expenses are recorded as incurred.

#### **Basis of Presentation**

Financial statement presentation follows the recommendations of the Financial Accounting Standards Board in its Statement of Financial Accounting Standards (SFAS) No. 117, Financial Statements of Not–for–Profit Organizations. Under SFAS No. 117, the Organization is required to report information regarding its financial position and activities according to three classes of net assets: unrestricted net assets, temporarily restricted net assets, and permanently restricted net assets. There were no temporarily restricted net assets at December 31, 2015. There were no permanently restricted net assets on December 31, 2015.

#### **Contributions**

The Organization accounts for contributions in accordance with the recommendations of the Financial Accounting Standards Board in SFAS No. 116, Accounting for Contributions Received and Contributions Made. In accordance with SFAS No. 116, contributions received are recorded as unrestricted, temporarily restricted, or permanently restricted support, depending on the existence or nature of any donor restrictions.

### Note 1 – Summary of Significant Accounting Policies (Continued)

#### **Contributions**

All donor–restricted support is reported as an increase in temporarily or permanently restricted net assets depending on the nature of the restriction. When a restriction expires (that is, when a stipulated time restriction ends or purpose restriction is accomplished), temporarily restricted net assets are reclassified to unrestricted net assets and reported in the statement of activities as net assets released from restrictions.

#### **Cash and Cash Equivalents**

For purposes of financial statement presentation, the Organization considers all highly liquid investments with a maturity of six months or less to be cash equivalents.

#### **Income Taxes**

The Organization is exempt from taxation under Section 501(c)(3) of the Internal Revenue Code and therefore, no provision for income taxes has been made. The Organization is a public charity, not a private foundation.

### **Property and Equipment and Depreciation**

Property and equipment are recorded at cost at the date of acquisition or fair market value at the date of donation in the case of gifts, less accumulated depreciation. Minor additions and renewals are expenses in the year incurred. Major additions and renewals are capitalized. There was \$9,754 of depreciation for the year ended December 31, 2015.

#### Note 2 - Cash

The following is a breakdown of cash at December 31, 2015

| Cash-checking | \$<br>258,867 |
|---------------|---------------|
| Cash-paypal   | 10,512        |
| Cash-savings  | <br>415,699   |
| _             | \$<br>685,078 |

#### Note 3 – Loans Receivable

The Organization, as part of its assistance to child care providers, loans out funds. The balance of these loans receivable at December 31, 2015 is \$21,936.

#### **Note 4 – Furniture and Fixtures**

Furniture and fixtures, are recorded at cost or if donated at estimated fair market value upon receipt. The details of furniture and fixtures as of December 31,2015 is as follows;

| Equipment and fixtures         | \$52,147        |
|--------------------------------|-----------------|
| Less, accumulated depreciation | 23,801          |
| Book value                     | <u>\$28,346</u> |

Depreciation expense for the year ended December 31, 2015 amounted to \$9,754.

There was \$1,999 in office equipment and \$4,767 in new computer equipment purchased during the 2015 year.

#### Note 5 – Loan Funds

The Organization has received restricted grants fund to help provide in the organizations assistance to child care providers. At December 31, 2015 the balance of these restricted grants is \$40,000.

#### Note 6 – Economic Dependency

All Our Kin, Inc., derives a substantial portion of its revenue from donations and grants from public and private individuals. If the economic conditions change and the Organization can't sustain its current level of contributions, the Organization will have difficulty in continuing in its current form and function.

#### Note 7 – Office Space

All Our Kin, Inc., occupies its operations out of its leased facilities located in New Haven, Bridgeport and Stamford, Connecticut. The lease in New Haven runs for (5) five years starting in January 2013 and runs through December 2018 with an option for another five years. The lease in Bridgeport runs for three years starting February 2014 through January 2017. The Stamford lease is for one year starting October 15, 2015 through September 30, 2016. The following is a breakdown of the lease payments over the next five years.

| <u>Year</u> | Total<br><u>Rent</u> |
|-------------|----------------------|
| 2016        | \$93,528             |
| 2017        | 50,552               |
| 2018        | 44,928               |

#### Note 8 - Uninsured Cash Balances

All Our Kin, Inc., maintains their cash in bank deposits at (3) three high credit quality financial institutions. The balance at times exceeds the federally insured limits. At December 31, 2015, the cash balance did exceed the insured limit of \$250,000, by \$157,445.

## **Note 9: Subsequent Events:**

There were no subsequent events as evaluated through June 15, 2016, the date the financial statements were available to be issued.