

## Technical Assistance Offerings

Through technical assistance, All Our Kin builds the capacity of organizations across the country to effectively increase the supply, quality, and sustainability of family child care. Our approach is one of partnership and collaboration: we value the relationships that technical assistance partners have with the family child care educators in their communities, and leverage the deep knowledge that partners have about the challenges and opportunities in their local early childhood landscape. Based upon our decades of experience in direct implementation, we offer several strands of technical assistance. All Our Kin partners with community-based organizations, unions, child care resource and referral agencies, educator groups, and state and local government to provide strength-based professional development and coaching that centers equity.

**Below are our core areas of expertise and offerings:**

### BUSINESS DEVELOPMENT SUPPORTS

Building family child care educators' knowledge and practice as small business owners enables them to provide high quality, continuous care. Over the past decade, All Our Kin has refined our proprietary Family Child Care Business Series and Coaching Program, which are designed to uplift and connect family child care providers in their role as entrepreneurs. We use a Train-the-Trainer model to prepare agency staff to teach our virtual or in-person Business Series, and equip them to provide follow up business coaching support.

*Types of supports offered: In-person or virtual Business Series train-the-trainer and Business Coach training, customized business program development*

### POLICY ADVISING

All Our Kin provides guidance and support to state and local leaders who want to create the conditions for family child care to thrive. We help our partners develop strategies at the intersection of policy and practice, backed by two decades of experience and coupled with individualized consultation to help leaders map out an action plan for strengthening and supporting family child care in their communities.

*Types of supports offered: Policy consulting for individual agencies and cross-sector teams*



## EDUCATIONAL COACHING

Effective coaching and professional learning are essential to creating and maintaining high-quality early care and learning. In this high-touch, hands-on engagement, skilled and experienced All Our Kin Mentor Coaches and educational leaders work closely with cohorts of staff and supervisors at agencies, providing one-on-one and peer group training and support on strategies to deliver strength-based coaching and relationship building with family child care educators.

*Types of supports offered: Education Coaching professional learning sessions, Reflective Supervision professional learning*

## NETWORK DEVELOPMENT

All Our Kin provides tailored support to agencies and communities in developing and launching staffed family child care networks or other supports to strengthen the viability, quality and sustainability of family child care. We leverage our decades of experience with direct implementation of staffed family child care networks across CT and the Bronx as well as the research to provide coaching paired with tangible resources centered around five key components of networks.

*Types of supports offered: Strategic planning, network development Coaching*

**For more information or to inquire about other opportunities, please contact [technicalassistance@allourkin.org](mailto:technicalassistance@allourkin.org)**



"AOK team members are incredibly thoughtful and experienced, which make them very good thought partners as we are navigating our way through some decision-making re: the formation of our FCC network. Collaboration has been easy, processes have been organized, and most of all - it's just been a very pleasant, validating, and empowering experience."

*-All Our Kin Technical Assistance Partner, 2020*