

# Business Coaching Model

Giving you the tools to increase the supply of child care and success of family child care educators in your community!



## WHY LEARN FROM ALL OUR KIN?

**All Our Kin is a nationally recognized nonprofit with 25 years of experience working side by side family child care educators.**

Our business model is grounded in a strength-based and value-based approach, provides tools and resources for educators to grow as business leaders, and elevates family child care educator business practices.

## WHAT IS THE TRAINING?

**Our Business Coaching Model Training is a four-day 12-hour opportunity (facilitated in English) to learn an evidence-informed approach to coaching educators on family child care (FCC) business practices.**

Participants will:

- Recognize the importance of values-aligned business coaching
- Identify key learnings from AOK's model
- Develop strategies to build trust with educators at the start of coaching
- Identify how to use and modify tools for goal-setting and evaluation
- Navigate AOK's resources and session guides for content-focused business coaching sessions
- Practice preparing for and having a coaching conversation
- Identify the value of reflective coaching
- Role-play engaging in difficult business coaching conversations

## BUSINESS COACHING STRUCTURE

- **DATE:** October 7th - 10th, 2024
- **TIME:** 12:30 pm - 3:30 pm EDT
- **LOCATION:** Virtual on Zoom (Computer required)
- **COST:** \$2,000 per participant

## WHO SHOULD PARTICIPATE?

**Agencies that have or want to develop a coaching program and work with FCC educators.**

## INFORMATION SESSION

Missed our information session? Find the recording [here!](#)

## QUESTIONS?

Please contact [technicalassistance@allourkin.org](mailto:technicalassistance@allourkin.org)

## APPLY HERE

**BY AUG 16TH, 2024**

ALL OUR KIN - TECHNICAL ASSISTANCE



[www.allourkin.org/training-and-advising-for-national-partners](http://www.allourkin.org/training-and-advising-for-national-partners)